



Allan Bly
Principal
ViTel Consulting Inc.

With over 25 years experience in the telephony and data environment, Allan Bly, is an international player in the networking field. As a speaker on IP and unified communications, he has teamed with many of the major players in the industry, including NORTEL and Cisco and most of the Canadian communication providers. Allan Bly has a reputation for making the complex issues of connectivity understandable and for his unique business approach to technology. His consulting processes delve beyond the bits and bytes of mere technical solutions to mete out and focus on the crucial business drivers impacting a customer's network and ultimately the customer's bottom line.

Contact

10607-129 Street NW
Edmonton, Alberta, Canada
T5N 1X2

780-452-5205 (Work)
780-233-5205 (Cell)
780-455-5614 (Fax)

allanbly@vitel.ca
www.vitel.ca

Education

1. Lethbridge Community College (1973-1974)
Electronic Technology
2. Southern Alberta Institute of Technology (1974-1975)
Telecommunication Technology Program
3. University of George Washington (2007-2008)
ICT Project Management Masters Certificate
4. University of George Washington (Present)
Business Analyst Masters Certificate

Experience

1. Edmonton Telephones (1975- 1994)

Positions Held:

- Central Office Engineering (1975-1985)
- Customer Service Engineering (1985-1990)
- Data Network Engineering (1990-1992)
- Technical Training Manager (1992-1994)

2. Integrated Network Corporation (1988–1994)

Allan Bly incorporated Integrated Network Corporation in 1988 to assist small and medium businesses in the installation and management of Private Branch Exchanges (PBXs) and Local Area Networks (LANs).

3. Telecommunication Research Associates (1994-2001)

Telecommunication Research Associates is a US based company that provides consulting and training services to the IP communications industry. Under contract Allan Bly developed, and presented IP networking courses to the industry leaders including: Nortel, Cisco, Mitel, Bell Labs, Bellcore, and most US based incumbent exchange carriers.

4. Telecommunication Sales and Technical Training (1995-Present)

Allan Bly founded TST in 1995 to provide IP networking training to Canadian based companies. These include: TELUS, SaskTel, Bell Canada, and NorthWestTel. TST is currently under contract with SaskTel to provide IP Communications training programs including IP Communication Services and Solutions and a IP Network Core Engineering.

5. ViTel Consulting Inc. (Unified Communications)

Allan Bly founded ViTel Consulting Inc. in 2007 to provide Unified Communication strategic planning services to medium and large enterprises. ViTel has developed a comprehensive unified communications strategic planning methodologies that ensure the successful migration to unified communications.

6. ViTel Consulting Inc. (Rural Intelligent Communities)

ViTel assists rural municipalities and counties in the transition to becoming a Rural Intelligent Community. Rural broadband access has become increasingly essential to economic growth, healthcare, and education. Every rural community that seeks to take advantage of broadband access must first articulate a vision of what they want their community to be like in five, ten or twenty years. This vision must describe, simply, and clearly what residents and businesses plan to do with broadband to make the community a better place to live and work. A rural community that establishes a vision, and supports projects to achieve it is called a "Rural Intelligent Community".